Kathy Cooper

From:	Ted Lentz <tlentz@lentzmilling.com></tlentz@lentzmilling.com>
Sent:	Tuesday, June 19, 2018 1:24 PM
To:	IRRC
Subject:	Feedback on Governor Wolf's Proposed Changes to Exempt/Non-Exempt Guidelines

I write to express my strong concern about the Governor's proposed changes and strongly urge your Commission to reject the proposal.

If adopted, these new regulations will lead to increased operating costs in our business, in the form of higher compensation expense and greater HR administrative burden.

We are wholesale distributor that operates on the slimmest of profit margins in a highly competitive industry-we cannot afford to absorb higher labor costs nor are we in a position to pass these costs along to our customers. We compete against other distributors with locations in states throughout the Northeastern United States. We will be handicapped if Pennsylvania adopts more stringent regulations as compared to the other states in which our competitors operate.

Pennsylvania's workers compensation system already places an undue burden on employers in this state-please don't add to that burden by adopting new regulations that make our state an even less attractive place to establish and operate a business.

Sincerely,

Ted Lentz President Lentz Milling Company tlentz@lentzmilling.com www.lentzmilling.com

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